

PREEMINENCE THROUGH CUSTOMIZED TRAININGS

Our team is committed to the concept of **“preeminence through people.”** Managing the human side of an organization is both an art and a discipline. It incorporates the performance, training, development, and retention of human capital as part of a comprehensive strategy. Our team partners with you through tailored approaches that facilitate this important strategic area.



If organizations and teams are to survive and prosper in a climate of rapid change, they need to be flexible, nimble and fast-learning. Our training workshops, finely tuned to your specific needs, help teams to work and communicate better together. We recognize that everyone is different and that people learn in different ways and mold our courses to fit team dynamics, ensuring that the activities are interactive and engaging. We create a safe environment for people to take small steps out of their comfort zones, experience new ideas and perspectives, and reflect on how to apply them to their work together. We help people understand each other’s natural working styles, communication preferences and key strengths.

One challenge often faced in training is that people go back to their everyday jobs and get caught up in the whirlwind of responsibilities where it becomes easy to revert to old patterns and behaviors. To ensure that this doesn’t happen, we create activities that nudge people to share ways in which they will use their new skills as well as the challenges that might prevent them from success. The intended outcome is to propel them toward solutions they identify and can apply.

Standard workshop topics include the **Managing at UF** series as well as those provided below. However, if you don’t see a topic that aligns with your needs, please contact us and we can discuss how to develop the skills important for your team.



- Taking Charge of Change
- Communicating Effectively
- Holding Difficult Conversations
- Dealing with Challenging Personalities
- Making Meetings Work
- Relationship Strategies
- Leveraging Emotional Intelligence
- Five Dysfunctions of a Team
- Fostering Team Accountability
- Leading a Team
- Thinking Strategically
- The Power of Feedback
- Coaching for Managers